

Job Description for Sales Manager

Position:

- Job title : Sales Manager
- Location : Hong Kong/Jakarta/Kuala Lumpur/Taipei/Bangkok/Shanghai/Beijing/Guangzhou

Job Description:

1. Promote express services to clients via sales call or client visits;
2. Responsible for developing new business opportunities and expand customer base in order to achieve sales target in a competitive environment;
3. Maintains and expands customer database. Identify potential new customers and maintain good sales relationship with existing customers;
4. Meeting your own and your team's sales goals and targets set by the company.
5. Consolidating and prepare sales reports and meeting.

Requirements:

- Bachelor degree holder;
- >8 Years sales experiences in travel or hotel industry;
- Possess good travel agents network would be added advantage;
- Target & Customer-orientated, good presentation skills, responsible, result-driven and ability to build up new accounts;
- Mature, independent and able to work under pressure;
- Team leading experiences is a MUST;
- Proficient in PC operation especially MS Excel, Word and Power Point;
- Willing to travel;
- Excellent command in spoken English.

P/S: Those with lesser experiences may consider as Assistant Manager position.

Please send your application to: recruit.hkg@group-miki.com